

Vice-President Supply Chain Management (Toronto)

You're a seasoned supply chain management expert who has managed Planning, Procurement and Logistics in mid-sized or large organizations. You're an accomplished executive looking to re-energize with a challenging new career experience that draws upon all of your background, knowledge and capabilities.

Maybe you've dabbled with consulting or contract work before. You liked the variety and flexibility. If you're restless in your current career path then Stratford Managers is the place to build the consulting career you've always dreamed of.

Your new business card: VP, Supply Chain Management

Your role: Levering your extensive experience to help mid-sized organizations scale their business through best in class supply chain management practices. As an experienced leader and practitioner, you will help clients understand their challenges and opportunities, develop strategies to drive their success then lean-in to implement your recommendations.

The work: You have a clear understanding of the problems you solve and the value you provide. You are a comfortable networker and business developer. Once you've found a consulting opportunity you're able to build trust and formulate a statement of work that gives the client confidence in your solution. Then the real fun begins, either as a project, an interim assignment, outsourced/virtual service or as an advisor/coach. Whether it's developing a supply chain strategy, reducing inventory levels, driving cost out of the product, securing supply or managing an outsource partner, you're up for the challenge. And every step of the way you'll be collaborating with like-minded Stratford operations colleagues who know the ropes.

The pay-off: As a Stratford business operations consultant you'll use every ounce of your resourcefulness and talent to build your practice. You'll revel in the flexibility and self-determination of being your own boss. You'll thrill in the hunt for new opportunities. You'll enjoy the experience of helping lots of companies with a variety of work. You'll be learning and growing while gaining the satisfaction of having a significant impact on your client's success. As you get connected and known in the Ottawa business community and beyond, you'll be increasingly sought out as an expert. All this, as well as, the camaraderie and stimulation of working with some of the best operations consultants around.

Your credentials:

- Executive level Supply Chain Management and/or Operations experience (Director level or above)
- Operational experience in Planning, Procurement, Logistics and Outsourcing
- Comfortable stepping into an interim VP Operations role (ie. Managing staff, programs and budgets). P&L experience an asset.
- Experience/familiarity with the latest supply chain practices including S&OP, ERP implementations.
- Hands-on. Not just a strategist/manager but also a doer. Understand the importance of business execution.
- Consulting/contract experience definitely an asset

About you:

- Excellent analyst (a quick study), problem solver and talented communicator (verbal, presentation, written)
- Structured thinker (data-driven, develops repeatable methodologies, etc.)
- Enjoy networking and business development (ideally already well networked with a positive reputation)
- Positive, inspiring demeanour. A natural leader.
- Action-oriented, self-starter
- The kind of person people want to work with

About us: Stratford Managers is a multi-practice consulting and management services firm that helps innovative organizations achieve their potential. Because of the variety of practice areas within our firm, there is rarely a problem that we can't solve for our clients. The company is led by accomplished practice leaders who are experts in their field and experienced practitioners. Unlike traditional consulting firms, Stratford Managers goes beyond typical analysis and recommendations. We provide pragmatic, actionable solutions to client problems that draw upon our extensive operational experience. We really thrive when we roll up our sleeves and lean-in to implement those solutions. As a result, our client relationships tend to be for the long term. Stratford Managers helps our clients achieve their potential by ensuring our consultants achieve theirs. We are dedicated to the success of our consultants through our mentoring, business infrastructure, and marketing and sales support. Stratford Managers is a platform for building fulfilling consulting careers. To see the talented people you'll be working with, visit www.stratfordmanagers.com/businessoperations and <http://www.stratfordmanagers.com/team>

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