

CEO Advisor (San Diego)

You are a seasoned CEO who has led mid-sized or large organizations. You are looking to experience new and challenging opportunities that draw upon all of your background, knowledge and capabilities.

Maybe you have experienced consulting work before and you liked the variety and flexibility. If you want to put your valuable experience to work by helping CEOs in multiple organizations rather than being employed by one, then Stratford Managers is the place to be. Stratford Managers, a North America-wide management consulting firm, is looking for progressive, experienced CEOs in the San Diego region to help expand its CEO advisory and support practice.

Your new business card: CEO Advisory and Support Services, Led by experienced CEOs

Your role: Levering your extensive experience to help mid-sized organizations scale their business through best practices. As an experienced leader and practitioner, you will help clients understand their challenges and opportunities and develop strategies to drive their success. You may even lean-in to implement your recommendations. You are a sounding board, an innovative voice of challenge and an advisor.

The work: You have a clear understanding of the problems you solve and the value you provide. You are comfortable networking and competent at business development. Once you've found a consulting opportunity you're able to build trust and formulate a statement of work that fills the client with confidence in your solution. Then the real fun begins, either as a project, an interim assignment, outsourced/virtual service or as an advisor/coach. Whether it's developing a business plan and strategy, supporting investment and funding requirements, leadership and management techniques, you're up for the challenge. And every step of the way you'll be collaborating with like-minded Stratford colleagues who know the ropes.

The pay-off: As a Stratford CEO advisor you'll use every ounce of your resourcefulness and talent to build your practice. You'll revel in the flexibility and self-determination of being your own boss. You'll thrill in the hunt for new opportunities. You'll enjoy the experience of helping lots of companies with a variety of work. You'll be learning and growing while gaining the satisfaction of having a significant impact on your client's success. All this, plus the camaraderie and stimulation of working with some of the most experienced executives around.

Stratford Managers

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stratfordmanagers.com

Your credentials: Here's the checklist:

- CEO of a public or private sector mid – large size company.
- Deep strategy and financial experience
- Comfortable stepping into an interim CEO or COO role
- Experience with Boards of Directors
- Experience/familiarity with the industry and business trends. Keep up with best practice.
- Hands-on. Not just a strategist/manager but also a doer. Understand the importance of business execution.
- Consulting/contract experience definitely an asset

About you:

- Excellent analyst (a quick study), problem solver and talented communicator (verbal, presentation, written)
- Ability to quickly develop relationships and trust
- Experience and relationships within the San Diego market
- Structured thinker (data-driven, develops repeatable methodologies, etc.)
- Enjoy networking and business development (ideally already well networked with a positive reputation)
- Positive, inspiring demeanour. A natural leader.
- Action-oriented, self-starter
- The kind of person people want to work with

About us: Stratford Managers is a multi-practice consulting and management services firm that helps innovative organizations achieve their goals. Because of the variety of practice areas within our firm, there is rarely a problem that we can't solve for our clients. The company is led by accomplished, practice leaders who are experts in their field and experienced practitioners. Unlike traditional consulting firms, Stratford Managers goes beyond typical analysis and recommendations. We provide pragmatic, actionable solutions to client problems that draw upon our extensive operational experience. We really thrive when we roll up our sleeves and lean-in to implement those solutions. As a result, our client relationships tend to be for the long term. Stratford Managers helps our clients achieve their goals by ensuring our consultants achieve theirs. We are dedicated to the success of our consultants through our mentoring, business infrastructure, and marketing and sales support. Stratford Managers is a platform for building fulfilling consulting careers. To see the talented people you'll be working with, visit www.stratfordmanagers.com/businessoperations and <http://www.stratfordmanagers.com/team>.

Send your CV to: Colleen Kelley, VP and Practice Lead, Business Operations
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Accommodation for applicants with disabilities is available upon request.

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