

IP Attorney or Patent Agent (Montreal)

You are an experienced IP Attorney or Patent Agent with an electrical engineering background and business development experience to join our rapidly expanding Intellectual Property Consulting Practice.

At Stratford Managers, we differentiate our consulting services by focusing on providing our clients with innovative solutions that are tailored to their unique needs and business environment. Our goal is to work as a true partner such that our client's success feels like our success. We help organizations grow, improve and transform!

*This position reports to the VP of Intellectual Property and IP Practice Leader at Stratford Managers. The position is located in **Montréal**.*

Your new business card: IP Attorney or Patent Agent

Your work:

You will mainly be focused on the following client-facing activities:

- Business development to source new clients.
- Performing patentability and freedom to operate searches
- Drafting patent applications
- Providing patent prosecution support
- Develop business for all Stratford practices and joint opportunities
- Interfacing with clients to generate/filter invention disclosures
- Developing and maintaining monthly competitive intelligence and patent landscape reports for clients
- Contributing to work products required for patent litigation
- Other tasks/projects as assigned by the practice lead or your clients

You will be responsible for several virtual IP manager roles (leading some of these) or project-based roles with different clients covering a variety of industries and technologies.

Your credentials: Here's the checklist:

- Undergraduate degree and/or experience in engineering
- Have a JD or are a registered Patent Agent
- Proficient in MS Office

About you:

- Quick learner
- Proficient at multitasking
- Highly organized, self-motivated, versatile and efficient

- High interest and knowledge in intellectual property strategy
- Proactive and strategic thinking
- Strong written and oral communication skills
- Adaptable to a variety of duties
- Independent, capable of self-directing your work
- Leadership competencies

If you are a high energy, ambitious, and talented individual who meets the above criteria we would love to have you join our team of like-minded professionals. You will be part of a fun work environment where we achieve great satisfaction through helping our clients grow their businesses.

About us: Stratford Managers is a multi-practice consulting and management services firm that helps innovative organizations achieve their goals. Because of the variety of practice areas within our firm, there is rarely a problem that we can't solve for our clients. The company is led by accomplished, practice leaders who are experts in their field and experienced practitioners.

Unlike traditional consulting firms, Stratford Managers goes beyond typical analysis and recommendations. We provide pragmatic, actionable solutions to client problems that draw upon our extensive operational experience. We really thrive when we roll up our sleeves and lean-in to implement those solutions. As a result, our client relationships tend to be for the long term.

Stratford Managers helps our clients achieve their goals by ensuring our consultants achieve theirs. We are dedicated to the success of our consultants through our mentoring, business infrastructure, and marketing and sales support. Stratford Managers is a platform for building fulfilling consulting careers.

To see the talented people you'll be working with, visit

<http://stratfordmanagers.com/practices/intellectual-property/> and
<http://www.stratfordmanagers.com/team>.

Send your CV to: Natalie Giroux, VP and Practice Lead, Intellectual Property
natalie.giroux@stratfordmanagers.com

Accommodation for applicants with disabilities is available upon request.